



# **Annual General Meeting - 2013/ 2014**

## **October 1, 2014**

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# Annual General Meeting

October 1, 2014

## *“From Seeds to Leaves - Celebrating Growth”*

### AGENDA

5:30 - 6:00pm Check- in, childcare and registration

6:00 - 7:00pm Dinner buffet

7:00 - 7:50pm Reach Annual General Meeting

***Welcome and Introduction of Dignitaries*** .....Rob vanSpronsen

***Introduction of Josh Summers and his video***

***Introductions of 2013 - 2014 Board of Directors and volunteers***

Reach Child and Youth Development Society .....Rob vanSpronsen

Reach Child and Youth Development Charitable Foundation

FINDS and other volunteers

***President’s and Executive Director’s Report***

Present and Approve Motion to receive Reach Child and Youth Development Society’s President and Executive Director’s Report.....Rob vanSpronsen

Introduce long term Reach Society staff and acknowledge staff accomplishments.....Renie D’Aquila

Present and Approve Motion to receive Reach Child and Youth Development Charitable Foundation Report .....Barbara Wallick, Chair

***Treasurer’s Report***

Present and Approve Motion to receive Treasurers Report

Appoint Cran &Company Certified Accountants as auditor’s for Reach Child and Youth Development Society for 2014-2015 ..... Tom Siba, Treasurer

***Election of 2014 - 15 Reach Society Board of Directors*** .....Renie D’Aquila

Introduction of 2014-15 Slate of Directors

Seek further nominations from the floor

Present and Approve Motion to elect 2014-15 Directors .....Renie D’Aquila

***7:50 pm - Adjourn Meeting***

Collect children

First meeting of 2014 - 15 Reach Society Board of Directors

Reach Child & Youth Development Society  
**ANNUAL GENERAL MEETING**  
October 19, 2013, 10.30am to 2pm  
Surrey Nature Park

**MINUTES**

Attendees: List of attendees on separate sheet

1. Welcome by Rob vanSpronssen

- Rob vanSpronssen, Chair of Reach Society, welcomed all to Reach AGM and expressed thanks to Captin for sponsoring the day's children activities
- Rob read out message from Sylvia Bishop, municipal liason who sent congratulations on another great year and sent regrets for being unable to attend
- Introduction of speaker Dr. Kimberly Schonert- Reichl, an applied development psychologist with University of British Columbia

2. Presentation "Planting The Seeds That Nurture Relationships" by Dr. Kimberly Schonert-Reichl

- Presentation to give us some strategies on how to promote empathy, compassion and well-being in children
- Stressed importance of social and emotional fitness: learning social skills, how to get along with each other, how to manage stress are as essential as physical fitness
- Social and emotional fitness can be taught
- Recent research shows that educating the mind without educating the heart is no education at all
- Mentioned Mind Up school program: Dalai Lama Centre for Peace has developed a curriculum called Mind Up that focuses on educating the heart
- Heart-Mind Index: Five key areas identified to help children grow into successful adults: 1) secure and calm; 2) alert and engaged; 3) compassionate and kind; 4) solves problems peacefully; 5) gets along with others.
- Importance of caring environments
- Importance of providing opportunities for kids to learn about feelings and emotions: what can you do to help someone not feel sad; how do you think others are feeling; how can you recognize others in pain. How does that make you feel? How does that make others feel? Look at others face, how are they feeling?
- Importance of self-care: parents must also be happy.
- Mentioned the Roots of Empathy program, a school program that brings an infant into school classroom once a month. Baby cries; teacher says why is baby crying, what can we do to help the baby? Teaches children to talk about emotions, how to look after others. Need to give kids opportunities to feel and express emotions

- Research study done across 68 countries: what are your wishes for your children? Top answer: be happy, have meaning in life.
- Need to shift focus from negative emotions (ill-being) to positive emotions (well-being)
- Gratitude journal: Research shows that practicing gratitude, thinking about what you are grateful for, increases your happiness. Keeping a gratitude journal will increase your happiness and well-being. Focusing on positive emotions, things you are thankful for, is a skill you need to cultivate and practice.
- Happy people are more productive at work, make more money, have fulfilling relationships, live longer
- Habits of happy people: express gratitude, practice acts of kindness, forgive (very important), savor the moment
- Research: every Monday, kid had to do three acts of kindness and write them down. Result: kids happier and liked others more.
- Research: had teenage kids volunteer with younger kids one day a week. Result: lower cholesterol, less chance of heart disease?
- Research has shown that the kids with positive adult or peer relationships will be more resilient and able to deal with adversity successfully
- Every child needs to know that there is at least one person in the whole who is crazy about them
- Research: kids who said there were no adults who are important to them had lower self esteem, less optimistic, less empathetic
- Parents need to remember that both happiness and stress are contagious
- Anxiety disorder is top mental health disorder in children
- Research shows that kids getting Social and Emotional Learning programs such as Mind Up and Roots of Empathy have improved attitude, better social emotional skills, better academic achievements, reduced risks for failure, reduced aggressive behaviours, reduced emotional distress
- Mentioned good documentary called Born to be Good with David Suzuki

### 3. Welcome and Introductions of 2013-2014 Board of Directors

- *Motion approved unanimously to Present and Approve Motion to receive minutes from Reach's 2012 Annual General Meeting*

### 4. President's and Executive Director's Report

- President's Report by Rob vanSpronsen
  - Rob shared highlights of what Reach has done this year: helped 857 individuals; developed a comprehensive school aged child plan; developed Aboriginal support program; had positive balance sheet; raised \$1 million dollars for Foundation this year
- Executive Director's Report by Renie D'Aquila

- Renie D'Aquila, Executive Director of Reach, introduced herself and expressed appreciation for Reach's team as well as Reach's Board of Directors for their support and volunteered time
- Renie mentioned that this year, we set individual goals for each family and that 87% of goals set by families were met.
- For next year, Reach will try to provide more comprehensive youth services; more work around preschools; 4<sup>th</sup> external accreditation
- *Motion approved unanimously* to receive Reach Child and Youth Development Society President's and Executive Director's Report
- *Foundation Chair Presentation by Barb Wallick*
  - Last year gala a big success. This year gala takes place at Kirkland Barn
  - List of donors included in AMG Report
  - Barb requested all to continue spreading the story, help introduce us to people who can donate money or gifts in kind
- *Motion approved unanimously* to receive Reach Child and Youth Development Charitable Foundation Chair's Report

#### 5. Treasurer's Report by Jack Davidson

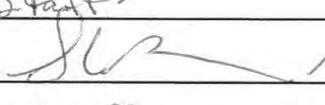
- Jack introduced a healthy financial report: total revenue this past year was up by five times this past year; total number of staff was up; total number of children in programs 857 vs 245 in the year 2000
- *Motion approved unanimously* to receive Treasurers Report
- *Motion approved unanimously* to appoint Cran & Company Certified Accountants as auditor's for Reach Child and Youth Development Society for the year ending March 31, 2014
- Acknowledgement of Treasurer Jack Davidson to thank him for his 13 years of service with Reach

#### 6. Election of 2012-13 Reach Society Board of Directors

- Introduction of 2013-14 Slate of Directors
  - Rob vanSpronsen
  - Donna Burke
  - Marcia McCafferty
  - Karen Ostrom
  - Leslie Senft
  - Phyllis With
  - Tom Siba
- No further nominations from the floor
- *Motion approved unanimously* to elect 2013-14 Directors

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
ANNUAL GENERAL MEETING - October 19, 2013**

**ATTENDEE'S SIGN-IN LIST**

	NAME	ADDRESS	PHONE #
1	Eva Major	Staff	
2	Carol Yuen	Staff	
3	Yvonne Tsakok	Staff	
4	Miriam Elfert	Staff	
5	Camille Netherton	Staff	
6	<b>Pen Collins</b>	"	
7	Shelley Finkle	staff	
8	Cathy Nidzki	staff	
9	Sabeera Chandel	staff	
10	Yvonne Su	Staff.	
11	Devika Sharma	Staff	
12	Kylie Dillon	Staff	
13	Manjama Karan	Staff	
14	Jarret Chalmers	CAPTAIN <sup>2226 Willoughby Way</sup> Langley BC V2Y 1S7	604-671-4614
15	LUCIA MARTIN	CAPTAIN - 124 E. 7th AVE NEW WEST V3L 4H6	604-777-9173
16	DAWN LAYTON	Staff.	
17	Susan L	 Staff	
18	Elysa Philip	Staff	
19	Rachel Philip	Volunteer	
20	Krista Clark	Staff	
21	Karen Field	Staff	
22	Heather	Staff	
23	Joni	Staff	

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
ANNUAL GENERAL MEETING - October 19, 2013**

**ATTENDEE'S SIGN-IN LIST**

	NAME	ADDRESS	PHONE #
24	Jolene Richardson	Staff	604 353 7972
25	Melanie Reid	staff	
26	Meghan Pritchard	Volunteer	
27	Karen Ostrom	Board	604-379-8124
28	Kelly MacGregor	staff	604-722-3062
29	Jessica Dennis	staff	604 220 9750
30	Andrea Dolman		604-363-8127
31	Kalema Kwan		(778)688-1308
32	Tommy Wong		
33	Rob van Spronsen	13045 61B Ave	604 599 6779
34	Yolanda chow	53602 Laurel Dr. (Board)	604-946-4917
35	212 1144	78-1515 62A AVE	778-288 0091
36	Sonya Serbic	5336 4A Ave. Delta, B.C.	604 943 5325
37	AKison Navar		360 305-0975
38	Kyle Lotzkar	494 Tralee Crescent, Delta BC v4m3R8	360-305-0975
39	Gina Polisky	staff	604 592-7579
40	Phyllis With	staff	
41	Rob Watts	4978 Coast Langley	778 549 6227
42	DAWN STOKY GRAP	11851 98 A AVE	<del>778</del> 520-0231
43	Kaitlyn Rogers		
44	Monica Clark		
45	Lisa Woudzia	staff.	
46	Jim Schmat Reel	Speaker	604-298-3040

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
ANNUAL GENERAL MEETING - October 19, 2013**

**ATTENDEE'S SIGN-IN LIST**

	NAME	ADDRESS	PHONE #
47	Matt Leanke	11526 93 <sup>rd</sup> Ave Delta	604 584 1914
48	Rochelle Chua	10662 Santa Monica Place Delta BC	604 599 8914
49	Jeremy Chua	10662 Santa Monica Place Delta BC	604 599 8914
50	Angie Loewen	4457 46B Street, Delta BC	604 946 6466
51	Norbert Loewen	4457 46B Street Delta BC	604 946 6466
52	Jean Sedor	11875 - 89A Ave	604 594 4261
53	Donna Burke	11152 Scarborough Dr. Delta	778-989-9298
54	Mei Tie	3500 Moresby Dr. Richmond	604-537-9615
55	Keith Hing	14247 103 <sup>rd</sup> Ave	604 585 1617
56	Kooly	FACT	
57	Andy	"	
58	Neethan	"	
59	Nicole	"	
60	Curtis	"	
61	NIKKI J	"	
62	Teresa Oakley	"	604 940-9726
63	Paula Robinson	"	940-1896
64	Zachary Legg	"	604 942 8686
65	Karen Lau		604-599-8163
66	George chen		604-599-8163
67	Hinda Ottho	5040 10A Ave Delta BC	604-943 6766
68	Kristie Stubbert		
69	Melissa Prohaska	1026336 197 St Langley	778 278 2700

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
ANNUAL GENERAL MEETING - October 19, 2013**

**ATTENDEE'S SIGN-IN LIST**

	NAME	ADDRESS	PHONE #
70	Rachel Chernoff	8376 155 St, Surrey	778-877-7344
71	Laraine		604 588 8877
72	Sarkjit	Reach Family	
73	Phyllis Demosthenis	1630 53A St. Delta	604 218-6144
74	Amal Hawa	R.D.N. P.	
75	Marilyn Xie	11095 84th Ave	604-245-9355
76	DAVIDSON Jack	115-2125 KENNEDY AVE VAN COOVS B.C.	604-374-8015
77	BARB WALLICK	3647 97A St Langley	604 308 4219
78	KAREN TSM	6019 Tisdell St. Vancouver	604 438-5785
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**President  
and  
Executive  
Director's  
Report  
2013/2014**

## INTRODUCTION

Reach Child and Youth Development Society is proud to have completed 55 years of service supporting families who have children with special needs. Together, this year our dedicated board members, volunteers and staff have helped so many children and youth grow and blossom as a result our shared vision, values and focus!

Over the last year *Reach* and our programs responded to the changing needs of families. Some of our many achievements include:

- Supporting 902 individuals in all our programs combined.
- Receiving our 4<sup>th</sup> three-year accreditation award by CARF International for Child and Youth Services and Respite Services. This citation notes "Services, personnel and documentation clearly indicate an established pattern of practice excellence."
- Increasing our capacity to support children in the community by training five new Reach staff to help conduct positive parenting classes with funding support from Delta's Early Childhood Development Committee (DeltaKids Committee).
- Being awarded an Early Years Centre Program by the Province for Reach Society to work together with the DeltaKids Committee to help reduce vulnerabilities in children in North Delta.
- Venturing into vocational programs by hiring a graduate of Reach Society Programs to be an IDP Playgroup Assistant and supporting another young man in a placement with Century Group
- Piloting a Summer Drop-in program for families
- Supporting 273 children with autism spectrum disorder through our ABA Program along with the development of new Speech Language Therapy programs
- Revamping the Family Education Curriculum and developing a new family workbook!
- Reach Preschools refocused to incorporate the provincial Early Learning Outcome Framework, the 5-2-1-0 Live Program and a parent education component.
- Meeting all contractual obligations despite five pregnancies and associated maternity leaves within the Early Intervention Programs!!
- Providing administrative support to the Reach Child and Youth Development Charitable Foundation, assisting it in reaching its \$2 million milestone!

## DEMOGRAPHICS

902 individuals participated in a total of 1498 spaces provided by all our programs totalled together. This reflects a 5% increase in the number of children served this year due primarily to management of the Aboriginal Supported Child Development Program over a full year.

The Centers for Disease Control and Prevention (CDC) estimates a 30% increase in incidence rate of children with autism spectrum disorder (ASD) compared to data reported in 2012. ASD remains almost five times more common in boys than girls.

Interestingly, and despite the breadth of early intervention programs in communities throughout BC, the average age for accessing autism funding in BC is 8 years old. *Reach* is working together with provincial organizations to help promote more effective screening and earlier diagnosis.

**President  
and  
Executive  
Director's  
Report  
2013/2014  
(cont'd)**

Of the 902 children and youth (and adults) we supported this last year:

- 49% of children served were Caucasian
- 15 % were First Nations compared to 6% last year
- 14 % Indo-Canadian compared to 8% the previous year and
- 11% of the total children served are of Asian decent

English continues to be the predominant language for 90% of our families served. For 5% of our families, Punjabi is the language spoken at home. 1% of our families speak Mandarin.

To help reduce access barriers *Reach* provided translators to families and had pamphlets and other materials translated into several languages. *Reach* attended a workshop on Facilitating Resilience in Indigenous Children and Families and staff was introduced to a new Aboriginal Cultural Training Kit. Plans are also underway for a Punjabi Parent Support Group this next year.

#### **WAITLIST MANAGEMENT**

In general waitlists in most programs are being effectively managed within existing resources. However, despite continued efforts, the Connex program has an over two-year waitlist of 46 children in Delta as of March 31<sup>st</sup>, 2014. The Positive Behavior Support Program and Positive Connections program share a waitlist with several other organizations which consists of 262 children in Surrey, 90 in Langley and 36 in Delta.

#### **REACH CHILD AND YOUTH DEVELOPMENT SOCIETY'S BOARD LEADERSHIP**

Our Reach Society Board of Directors has been active over this last year. In addition to ensuring *Reach* stays focused on its strategic planning directions, the Board has:

- Continued to monitor and provide guidance and input to finances and organizational outcomes
- Refined evaluation criteria for potential organizational partnerships and mergers
- Provided input to a review and directional changes for Reach preschools
- Launched FINDS, *Reach's* new children's thrift store in a storefront in downtown Ladner, and assisted in bringing in 25 new volunteers for the store
- Continued to advocate for equitable funding for wages and benefits for staff
  - ⇒ Secured a 3% increase over two years consistent with union
  - ⇒ Began researching the feasibility of *Reach* participation in the Municipal Pension Plan
- Provided input to the next stage of the Reach Preschool program review
- Helped strengthen relations with Municipal Councils, MLA's and MP's at *Reach* events and presentations.

#### **PROGRAM OUTCOMES**

In keeping with our organization's commitment towards continuous quality improvement, *Reach* establishes annual program and department outcome goals which are measured and reported on twice a year. The success of each of our programs and departments in addressing their outcomes is summarized on the enclosed '*Reach Society Outcomes Chart 2013-2014*'.

**President  
and  
Executive  
Director's  
Report  
2013/2014  
(cont'd)**

A commendable 83% of the outcomes set by each of *Reach's* programs were achieved and 90% of the goals set by families in individual children and youth's service plans were met compared to last year's 87%!

We still have a great deal more work to do as we continue to address needs and implement our strategic plan:

- Respond to the increasing complexity of family needs, including mental health challenges
- Implement expanded services for school-aged children and youth, and better support the transition to adult services
- Reduce waitlists for children with fetal alcohol syndrome and complex developmental behaviors
- Continue to re-position and support our Reach preschools within the changing environment
- Expand our internal management capacity
- Prepare for construction of our new building in Ladner and our subsequent relocation
- Prepare for improvements and relocation to our new location within the North Delta Recreation Centre
- Plan for the development of a new Cloverdale location

#### **FAMILY AND COMMUNITY EDUCATION**

Community and family capacity building remained a focus, and this year *Reach* worked together with partner community organizations including the Family Alliance Network and the Delta Early Childhood Education Committee.

Workshops and community education were provided to parents, professionals and other community members by *Reach* staff on a range of topics including:

- Positive Parenting (3 series)
- Executive Functioning and Children
- Sharing the Diagnosis with your Child

Community Workshops provided in partnership with other organizations include:

- A Proactive Approach to Challenging Behaviour
- Creating Stimulating Environments in the Child Care Setting
- A Proactive Approach to Challenging Behaviour
- Boy Smarts, Effective Strategies for Parenting Boys
- Social and Emotional Development in the Early Years
- Cultivating Caring Children
- Heart of the Matter Conference
- Nature's Answer to Immaturity

**President  
and  
Executive  
Director's  
Report  
2013/2014  
(cont'd)**

**PUBLIC AWARENESS**

Public awareness continued to be emphasized to ensure that both families and potential donors are aware of Reach Society's services and ways they can contribute to our mission.

Our quarterly newsletter '*Inside Reach*' is enjoyed on a quarterly basis by close to 1,000 subscribers.

*Reach's* website hosted a total of 25,145 new visitors with total visits at 58,085. New visitors were up by 17% and total visits increased by 41% compared to last year.

In addition *Reach's* social media engagement through Facebook and Twitter doubled over last year helping to raise awareness about autism, special needs, community needs and resources, current developments locally and throughout the world, as well as sharing news and information about *Reach* services, programs and resources.

Today we have 440 subscribers to our Reach Parent Support Network Weekly E-Newsletter, with. In addition, the newsletter is forwarded to another 1,000 individuals and parent groups by the organization MOMS!

**ACKNOWLEDGEMENTS TO OUR TEAM**

As we head into a new year for Reach Child and Youth Development Society, we would like to take this opportunity to thank all of our past and current staff who have worked tirelessly with our families.

We would also like to thank our Society Board of Directors, our committee members and our FINDS volunteers for their commitment. You have helped to build and strengthen our organization immensely over this last year.

Our Foundation Board of Directors and our Events Committee are to be commended for their tireless efforts that have now generated \$2 million towards our capital campaign.

Appreciation is extended to the provincial government for our operating funding and to Mayor Jackson, Delta Council and our Council Liaison Sylvia Bishop for the ongoing support and assistance with facilities and our campaign.

Finally, a heartfelt thank-you to the businesses and community members who provide us with the funding and resources that have helped the many children we support learn, grow and develop to reach their potential.

Rob vanSpronsen  
*President*

Renie D'Aquila  
*Executive Director*

**Outcomes Report 2013-2014**

**Reach Society Outcome Results 2013-2014**

Outcome	Impact of Outcome	Indicators	Measures Required	Source of Information	Data Gathering Methods	Timing	Target	Measured Achievement
Well Designed and Expanded Programs and Services	Effectiveness, Efficiency, Satisfaction	Goals in Individual Service Plans (ISP) will be met	Tally of percentage of goals met in each program	Service plans, coordinator's tally all goals met vs goals set	Collect info from service plan discharge/update reports + program outcomes reports,	Measure % of goals met by fiscal year end	80% of goals set in Individual Service Plans will be met	Achieved – with a total of 90% of all goals across all being accomplished.
	Effectiveness, Efficiency, Satisfaction	Outcome goals set by each program will be achieved	Tally of percentage of outcome goals met in each program	Programs outcome goals table with results	Collect goals updates from Coordinators	Measure of % of goals met by fiscal year end	80% of goals set in program outcomes tables will be met	Achieved – 83% of goals set by programs were achieved
	Effectiveness, Efficiency, Satisfaction	Family response to questions regarding satisfaction on the satisfaction survey.	Family satisfaction surveys	Families	Analyze satisfaction surveys	Annually and ongoing	80% agree or strongly agree on satisfaction survey	88.5% agreed or strongly agreed as per 2013 survey results. This survey is done bi-annual.
	Effectiveness, Efficiency, Satisfaction	Family response to questions regarding child and family benefiting on the satisfaction survey	Family Satisfaction surveys	Families	Analyze satisfaction surveys	Annually and ongoing	80% agree or strongly agree on satisfaction survey	88% of families agree their child and family is benefiting from Reach service on 2013 survey. This survey is done bi-annually.
	Effectiveness, Efficiency, Satisfaction	Families report an increase in Knowledge and/or skills as a result of the program	Family Satisfaction surveys	Families	Analyze satisfaction surveys	Annually and ongoing	80% agree or strongly agree	74% agreed or strongly agreed on 2013 survey. This survey is done bi-annually.

**Outcomes Report 2013-2014 (cont'd)**

**Reach Society Outcome Results 2013-2014**

Outcome	Impact of Outcome	Indicators	Measures Required	Source of Information	Data Gathering Methods	Timing	Target	Measured Achievement
Well Designed and Expanded Programs and Services Cont.	Effectiveness, Efficiency, Satisfaction	Participation in a wide variety of community and professional committees. Input is provided to the committees and feedback is shared with Reach.	Records of minutes from Coordinator's meetings demonstrating information brought forward	Teachers, management staff, board members	Record issues raised at meetings	Annually and ongoing	Programs and management meet regularly.	Achieved – Programs and management meet regularly.
	Effectiveness, Efficiency, Satisfaction	Opportunities for families and staff to formally and informally inform management of community/family needs to address.	Demonstration of opportunities for giving input	Family satisfaction surveys, stakeholder's lunch staff and Coord. Mtg minutes,	Review satisfaction surveys review meeting minutes, discuss satisfaction and goals in performance evaluation meetings	Annually and ongoing	Reach has representatives on all relevant community committees . Family surveys conducted, stakeholder lunch held, feedback from families, staff and other stakeholders invited on an ongoing basis, and feedback is incorporated into outcomes and program changes.	Achieved . Reach has representative on all relevant community committees. Achieved – feedback through our line staff is provided at program and coordinator meetings. On going within community meetings and MCFD meetings . workshops evaluation includes input and feedback from families.
1)Ensure Reach's range and capacity of services offered meet identified needs of children and families in the community to increase quality of life and support children to meet their full potential.	Effectiveness, Efficiency, Satisfaction	Reach continues to base services on scientifically verified methods and incorporates new knowledge regarding autism, child development, mental health, etc.	Satisfaction from families, stakeholders and staff and , evidence of implementation of verified methods	Staff training in-services and workshops. Family surveys, stakeholder feedback, staff and Coord. Mtg minutes and reports , program outcomes.	Review program outcomes, review satisfaction surveys, review minutes, review staff training , review coordinator reports.	Annually and ongoing	All programs using verified methods and keeping up with current knowledge in the relevant fields	Advanced :staff attend extensive professional development individual program and agency basis. Coordinators reports to be modified to capture impact of this professional development on programs .

**Outcomes Report 2013-2014 (cont'd)**

**Reach Society Outcome Results 2013-2014**

Outcome	Impact of Outcome	Indicators	Measures Required	Source of Information	Data Gathering Methods	Timing	Target	Measured Achievement
<b>Well Designed and Expanded Programs and Services Cont.</b>								
1) Ensure Reach's range and capacity of services offered meet identified needs of children and families in the community to increase quality of life and support children to meet their full potential.	Effectiveness, Efficiency, Satisfaction	Transition planning is part of all individual plans.	Coordinators reporting on transition initiatives/activities, workshops, staff training	Coordinators, outcome goals, meeting minutes, family satisfaction survey	Review outcomes achievements, ask coordinators for initiatives/activities undertaken in their program	Annually and ongoing	All programs add plans for new initiatives/activities related to transitioning	Advanced: in the past, several staff from various programs have been trained on youth transitions (PATHS) and Reach sits on the community transitions committee.
		Staff are trained in transition planning and always looking ahead with the families						Next year, All programs will report on transitions planning in annual program outcome goals
	Effectiveness, Efficiency, Satisfaction	Continuing to follow up on recommendations from 2010 strategic planning session	Notation of focus areas in board and coordinators minutes	Minutes/agendas from Coordinator meetings and Board meetings	Review of minutes	Ongoing	Focus on strategic initiatives maintained	Achieved – Agendas reflect priority areas identified.
	Effectiveness, Efficiency, Satisfaction	Plan developed regarding meeting already identified needs regarding multi-year plan	Numbers of potential clients, types of skills to be trained, cost, etc.	Families, youth	Research various models, visit other programs, gather info re numbers, info from strategic planning sessions	Plan developed by fiscal year end	Plan developed by fiscal year end	Achieved – a multi year plan has been developed and reviewed and expanded for further services for middle years and youth
	Effectiveness, Efficiency, Satisfaction	Plan written regarding accessibility	Feedback from family satisfaction surveys, input from staff and stakeholders	Staff, families, stakeholders	Analyze feedback in surveys and from staff and community	Plan developed by fiscal year end	Plan developed by fiscal year end	Achieved – accessibility plan developed and reviewed annually.

**Outcomes Report 2013-2014 (cont'd)**

**Reach Society Outcome Results 2013-2014**

Outcome	Impact of Outcome	Indicators	Measures Required	Source of Information	Data Gathering Methods	Timing	Target	Measured Achievement
Well Designed and Expanded Programs and Services Cont.								
2) Programs will meet or exceed contractual obligations in terms of numbers of children served.	Efficiency	Coordinator and ED Reports to Board	Comparatives of actual figures with contracts	Contracts, program files, Society data base, reports to ED and Board	ED and Coordinators review of contracts and compare with reports	Monthly, annually and ongoing	Meet or exceed contractual obligations	Achieved with the exception of the PC program due to low referrals in Delta and over 20% of referrals in Surrey not committing to the spot. Now spots in Delta will be offered to Langley and Surrey.
		Reports to funding sources						
3) All programs will operate within or under projected budgets	Efficiency	Financial Reports to Finance Committee and Board	Program budgets produced annually	Budgets and financial reports	Review monthly financial reports and annual audited statements	Monthly, annually and ongoing	Meet or expend less than expenses identified in program budgets	All programs are within budget.
4) Families and stakeholders will report the program is well organized and efficient	Efficiency	Responses to the Family survey	Family and stakeholder survey results	Families and stakeholders	Conduct surveys	Annually and ongoing	80% report that the program is well organized and efficient	89% as per 2013 survey results. This is reported on bi-annually.
5) Technology plan is updated annually and incorporates the most efficient systems	Efficiency	Staff report satisfaction with the technology and are comfortable using it	feedback from coordinators and from tech consultant (Dan)	meeting minutes, interview with Dan, survey, coordinator report template	Seek feedback from coordinators and tech consultant and conduct survey	Annually and ongoing	90% report efficiency within technology	No current problems identified with technology.

**Outcomes Report 2013-2014 (cont'd)**

**Reach Society Outcome Results 2013-2014**

Outcome	Impact of Outcome	Indicators	Measures Required	Source of Information	Data Gathering Methods	Timing	Target	Measured Achievement
<b>Well Designed and Expanded Programs and Services Cont.</b> 6) Families are satisfied with the service.	Satisfaction	Percentage of families who indicate satisfaction	Family satisfaction survey.	Families	Summarize and review family satisfaction surveys.	Annually	80% agree or strongly agree on overall results.	91% as per 2013 survey. This is done biannually. CARF
	Satisfaction	Any grievances that were brought forward were dealt with to the families' satisfaction	Check grievance report, check with coordinators regarding any grievances in their programs	Grievance report, coordinators, staff	Check reports, ask coordinators and staff, review satisfaction surveys	Annually and ongoing	100% of grievances were addressed and family was satisfied.	Achieved
7) Stakeholders are satisfied with the service.	Satisfaction	Stakeholders make referrals	MCFD, CLBC referrals	Stakeholders	Review monthly program stats	Monthly	Referrals are made on an ongoing basis	Achieved
	Satisfaction	Stakeholders indicate satisfaction.	Stakeholder satisfaction survey.	Stakeholders	Summarize/review stakeholder surveys	Annually	Stakeholders report positive feedback regarding Reach services	Achieved – CARF surveyors interviewed some stakeholders and feedback positive.
<b>Staff Capacity</b> 9) Maintain high quality staff and increase the number of well-qualified staff to deliver current and new programs and services	Effectiveness and Efficiency.	Evaluations and goals set on annual staff evaluation	Records of staff evaluations and goals	Supervisors and Executive Director.	Conduct annual employee evaluations and set goals	Annually	Evaluations and goals set annually	Achieved – all receive evaluations including goal setting
		Family satisfaction with staff as indicated on family satisfaction survey	Family satisfaction surveys	Families	Analyze questions pertaining to staff on family satisfaction surveys	Annually	80% agree or strongly agree with questions re: staff qualifications and respect for families	This year, turn over rates are low for management and vacancy filled efficiently. Therapy turn rate higher than other patitions, due to wages.

**Outcomes Report 2013-2014 (cont'd)**

**Reach Society Outcome Results 2013-2014**

Outcome	Impact of Outcome	Indicators	Measures Required	Source of Information	Data Gathering Methods	Timing	Target	Measured Achievement
Advocacy & Gov't Policies								
10) Ensure <i>Reach</i> advocates on behalf of children and families in the development of government policy and priorities.	Effectiveness	Membership in relevant committees Board awareness and direction.	Evidence of membership Board minutes, copies of relevant correspondence.	Executive Director Board members Government officials Meeting minutes	Review of minutes, binder of letters to the government.	Ongoing	All Board directives regarding advocacy are acted upon.	Achieved – no Board directives this year but advanced through membership at BCACDL, BCACDI, Inclusion BC, In January 2014, Anti poverty recommendation to Corp of Delta was submitted. Letter regarding waitlist time and support for counselling and Conney was submitted to Minister Cardineux, Delta CYC; social planner.
<b>Funding &amp; Fundraising</b>								
11) <i>Reach</i> will never be constrained because of lack of funds and will obtain funding adequate to meet its' priorities.	Efficiency, Effectiveness	Fundraising activities and amount of funds raised	Fundraising plan with indicators of whether planned activities have been accomplished and amount of funds raised.	Progress reports on fundraising plan, Fundraising staff person, Executive Director	Analyze fundraising results and results from satisfaction surveys regarding requests for new or improved services.	Annually and ongoing	80% of funds targeted are obtained	Ongoing, Year end is October 2014, 80% achieved to date.
13) Priorities identified by families and staff and through strategic planning will be included in outcome goals with associated funding development goals that will be met.	Satisfaction, Effectiveness	Feedback from families and staff regarding unmet needs; Family satisfaction surveys; staff input	Family satisfaction and identification of unmet needs	Families Satisfaction Survey comments Coordinators and Board Minutes	Analyze Satisfaction Survey comments Coordinators and Board Minutes Strategic planning minutes	Annually and ongoing	Fundraising goals incorporate suggestions from families, staff and strategic planning	Advanced and focus remains on capital campaign and capacity is growing for program development.

**Outcomes Report 2013-2014 (cont'd)**

**Reach Society Outcome Results 2013-2014**

Outcome	Impact of Outcome	Indicators	Measures Required	Source of Information	Data Gathering Methods	Timing	Target	Measured Achievement
Community Awareness/Access 12) Ensure families in the South Fraser Region are aware of Reach's programs and services and are not restricted to access by any barriers.	Service Access	Identification of barriers by families and stakeholders and accessibility plan	Surveys, Informal communication	Surveys, Informal communication	Summarize and review surveys, Update accessibility plan.	Annually and ongoing	All identified barriers are being addressed through the accessibility plan	May 2013. In progress, 5 priorities have been addressed or advanced and one deferred. Review to do plan.
		Families are better aware of our services as indicated on our surveys	Surveys	Families, Stakeholder	Review feedback from Surveys	Annual and ongoing	Communication outcome goals are developed and 80% of outcomes are achieved.	Deferred due to Communications L.O.A. Many communications initiatives continued.
	Accessibility, satisfaction, Effectiveness	Cultural diversity and competency plan developed	Information on cultures served and in service area, information on competency of staff	Staff, families, demographic statistics from region	Survey questions, staff discussion, government search engines re demographics	Annual and ongoing	Plan developed and implemented annually	Achieved.

**Treasurer's  
Report  
for year ending  
March 31, 2014**

Reach child and Youth Development Society is financially strong with \$971,773 in net assets. This provides us with a cushion of just over 2 months operating expenses reserve in case of need.

Included in current liabilities are \$323,238 in deferred revenues representing funds received in the current year for expenditures that will be spent in the subsequent year. Part of these totals is Gaming Grants of \$94,874. Current liabilities represent payables of \$384, 742 covering employees vacation, mileage and wages, social fund and trades payables.

Financial Highlights for the Past Year

1. Total revenue increased \$481,046 to \$5,465, 902. This was mainly due to the addition of the new program "Aboriginal Supported Child Development" for a full year.
2. Grants from the Ministry for Children and Families totaled \$3,717,701 or 68% of total revenue.
3. Total cash of \$1,686,815 increased by \$109, 565.
4. Total Revenue exceeded expenses in the amount of \$142, 728.
5. Salaries, benefits total \$3,635,076 or 68% of total expenses.
6. We submit the following comparisons for the past fourteen years.

	Mar 31, 2014	Mar 31, 2013	Mar 31, 2000
1. total revenue	5,465,902	5,146,000	968,000
2. total cash	1,686,815	1,577,000	206,000
3. total assets	2,274,047	2,166,000	301,000
4. total salaries	3,635,076	3,346,000	746,000
5. donations received		49,313	n/a
6. total # of employees	149 plus 47 respite caregivers	151 plus 14 respite caregivers	25 plus respite caregivers
7. total # of children in programs	1498 registered in programs 902 individual children	1462 registered in programs 857 individual children	245 n/a

Cran and Company of Ladner have audited our records. They have not found any irregularities or concerns in our management practices.

We would like to thank the Executive Director and her management for completion of the Annual Statements.

I would like to move that we receive and approve the audit and statements for the year ending March 31, 2014. I would also like to move that the auditors Cran and Company be appointed to conduct the audit for the year ending March 31, 2015.

Tom Siba  
Treasurer

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**FINANCIAL STATEMENTS**

**March 31, 2014**

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## INDEPENDENT AUDITOR'S REPORT

To the directors of Reach Child and Youth Development Society

### Report on the Financial Statements

I have audited the accompanying financial statements of Reach Child and Youth Development Society, which comprise the statement of financial position as at March 31, 2014, and the statement of operations, statement of changes in net assets and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on our audit. I conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Basis for Qualified Opinion

In common with many charitable organizations, Reach Child and Youth Development Society derives a part of its revenue from donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of Reach Child and Youth Development Society, and I was not able to determine whether any adjustments might be necessary to donation revenue, excess of revenue over expenses, assets and net assets.

### Qualified Opinion

In my opinion, except for the possible effects of the matter described in the Basis of Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Reach Child and Youth Development Society as at March 31, 2014 and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations

### Cran & Company

Certified General Accountant

Delta, BC  
July 14, 2014

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT MARCH 31, 2014**

	<u>Administration and Programs</u>	<u>Gaming</u>	<u>2014 Total</u>	<u>2013 Total</u>
<b>ASSETS</b>				
<b>CURRENT ASSETS</b>				
Cash	\$ 596,247	\$ 95,519	\$ 691,766	\$ 802,861
Term deposits (note 2)	995,049	-	995,049	774,389
Prepaid expenses	18,010	-	18,010	19,074
Accounts receivable	308,385	-	308,385	287,259
HST refundable	3,518	-	3,518	9,252
	<b>1,921,209</b>	<b>95,519</b>	<b>2,016,728</b>	<b>1,892,835</b>
<b>TANGIBLE CAPITAL ASSETS (notes 1A, 3)</b>	<b>257,319</b>	<b>-</b>	<b>257,319</b>	<b>273,315</b>
<b>TOTAL ASSETS</b>	<b>\$ 2,178,528</b>	<b>\$ 95,519</b>	<b>\$ 2,274,047</b>	<b>\$ 2,166,150</b>

See accompanying Notes to Financial Statements

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
STATEMENT OF FINANCIAL POSITION  
AS AT MARCH 31, 2014**

	<u>Administration and Programs</u>	<u>Gaming</u>	<u>2014 Total</u>	<u>2013 Total</u>
<b>LIABILITIES</b>				
<b>CURRENT LIABILITIES</b>				
Accounts payable and accrued liabilities (note 4)	\$ 380,881	-	\$ 380,881	\$ 348,719
Payroll liabilities	3,861	-	3,861	3,115
Deferred revenue (note 5)	228,364	94,874	323,238	300,331
Due (to) from other funds	(645)	645	-	-
	<b>612,461</b>	<b>95,519</b>	<b>707,980</b>	<b>652,165</b>
<b>DEFERRED CONTRIBUTIONS (note 6)</b>				
<b>DUE TO RELATED PARTY (note 7)</b>	<b>34,863</b>	<b>-</b>	<b>34,863</b>	<b>50,693</b>
Commitments (note 8)	115,962	-	115,962	129,174
	<b>763,286</b>	<b>95,519</b>	<b>858,805</b>	<b>832,032</b>
<b>NET ASSETS</b>				
Invested in capital assets	222,456	-	222,456	222,622
Internally restricted (note 10)	221,013	-	221,013	182,617
Unrestricted	971,773	-	971,773	928,879
<b>TOTAL NET ASSETS</b>	<b>1,415,242</b>	<b>-</b>	<b>1,415,242</b>	<b>1,334,118</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 2,178,528</b>	<b>\$ 95,519</b>	<b>\$ 2,274,047</b>	<b>\$ 2,166,150</b>

**APPROVED BY THE DIRECTORS:**

\_\_\_\_\_  
Director

\_\_\_\_\_  
Director

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**STATEMENT OF CHANGES IN NET ASSETS**  
**For the year ended March 31, 2014**

	<u>2014</u>	<u>2014</u>	<u>2014</u>	<u>2014</u>	<u>2013</u>
NET ASSETS	<u>Invested in</u>	<u>Internally</u>	<u>Unrestricted</u>	<u>Total</u>	<u>Total</u>
	<u>Capital Assets</u>	<u>Restricted</u>			
Balance, beginning of year	\$ 222,622	\$ 182,617	\$ 928,879	\$ 1,334,118	\$ 1,125,461
Excess (deficiency) of revenues over expenses	-	-	142,728	142,728	126,040
Deferral of grants	(2,657)	-	2,657	-	-
Amortization of deferred grants	18,487	-	(18,487)	-	-
Amortization of tangible capital assets	(20,432)	-	20,432	-	-
Transfer to Reach Foundation (note 9)	-	-	(100,000)	(100,000)	(100,000)
Sick fund transfer (note 10)	-	38,396	-	38,396	182,617
Acquisition of tangible capital assets	4,436	-	(4,436)	-	-
<b>Balance, end of year</b>	<b>\$ 222,456</b>	<b>\$ 221,013</b>	<b>\$ 971,773</b>	<b>\$ 1,415,242</b>	<b>\$ 1,334,118</b>

See accompanying Notes to Financial Statements

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
STATEMENT OF OPERATIONS  
FOR THE YEAR ENDED MARCH 31, 2014**

	<u>Administration and Programs</u>	<u>Gaming</u>	<u>2014 Total</u>	<u>2013 Total</u>
<b>Revenue</b>				
Ministry for Children and Families	\$ 3,717,701	\$ -	\$ 3,717,701	\$ 3,299,390
Parent fees	93,664	-	93,664	90,050
Delta School District	16,123	-	16,123	15,903
CCOF contracts	8,650	-	8,650	8,768
Interest and dividends	29,918	695	30,613	24,472
Individual funding contracts	1,457,047	-	1,457,047	1,375,919
Donations	29,307	-	29,307	49,313
Vancouver Foundation	7,727	-	7,727	7,567
Other income	8,143	-	8,143	9,285
Direct access grant - BC	-	78,440	78,440	84,085
Amortization of deferred contribution	18,487	-	18,487	20,104
	<b>5,386,767</b>	<b>79,135</b>	<b>5,465,902</b>	<b>4,984,856</b>
<b>Expenses - page 6</b>	<b>\$ 5,244,039</b>	<b>\$ 79,135</b>	<b>\$ 5,323,174</b>	<b>\$ 4,858,816</b>
<b>Excess of revenue over expenses</b>	<b>\$ 142,728</b>	<b>-</b>	<b>\$ 142,728</b>	<b>\$ 126,040</b>

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
SCHEDULES OF OPERATIONS - EXPENSES  
FOR THE YEAR ENDED MARCH 31, 2014**

	<u>Administration and Programs</u>	<u>Gaming</u>	<u>2014 Total</u>	<u>2013 Total</u>
<b>EXPENSES</b>				
Accounting and legal	\$ 14,886	\$ -	\$ 14,886	\$ 14,627
Administration	-	-	-	729
Advertising	7,237	89	7,326	2,577
Agency support workers	156,909	-	156,909	146,024
Amortization	19,671	761	20,432	20,104
Caregivers' fees	103,123	-	103,123	113,891
Education - staff	19,163	774	19,937	17,244
Equipment and supplies	10,701	33	10,734	8,036
Equipment leases	29,058	541	29,599	28,944
Fundraising expenses	7,311	-	7,311	1,127
Gardening	5,105	85	5,190	3,787
Individual funding	9,626	-	9,626	11,534
Insurance	14,924	317	15,241	14,527
Janitorial	39,529	707	40,236	35,319
Memberships	5,541	152	5,693	7,256
Office supplies	34,689	510	35,199	31,520
Program supplies and equipment	76,632	1,248	77,880	80,145
Rent	64,664	976	65,640	64,258
Repairs - building and equipment	26,158	585	26,743	26,527
SCD authorization	1,031,331	-	1,031,331	833,971
Salaries and benefits	3,408,992	69,175	3,478,167	3,238,695
Technology support	38,454	568	39,022	38,538
Telephone	21,411	493	21,904	16,069
Transportation	77,896	1,913	79,809	77,049
Utilities	10,888	208	11,096	11,194
Workshop expenses	9,365	-	9,365	9,702
Other	775	-	775	5,422
	<b>\$ 5,244,039</b>	<b>\$ 79,135</b>	<b>\$ 5,323,174</b>	<b>\$ 4,858,816</b>

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**STATEMENT OF CASH FLOWS**  
**MARCH 31, 2014**

	<u>2014</u>	<u>2013</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Received from clients	\$ 1,529,969	\$ 1,389,385
Received from Ministry for Children and Families	3,717,701	3,299,390
Received from other sources	179,004	249,405
Cash paid for expenses	(5,224,642)	(4,759,270)
	<b>202,032</b>	178,910
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Increase (decrease) in deferred contributions related to capital assets	2,657	3,081
Increase (decrease) in deferred revenue	22,907	179,173
Transfer to Reach Foundation	(100,000)	(100,000)
(Increase) decrease in due from Reach Foundation	(13,211)	93,812
	<b>(87,647)</b>	176,066
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of capital assets	(4,436)	(3,959)
Decrease (increase) in term deposits	(384)	(8,263)
	<b>(4,820)</b>	(12,222)
<b>INCREASE IN CASH</b>	<b>109,565</b>	342,754
<b>CASH AND CASH EQUIVALENTS, beginning of year</b>	<b>1,577,250</b>	1,234,496
<b>CASH AND CASH EQUIVALENTS, end of year</b>	<b>\$ 1,686,815</b>	\$ 1,577,250
<b>REPRESENTED BY:</b>		
<b>CASH</b>		
General Fund	\$ 596,247	\$ 727,808
Gaming	95,519	75,053
<b>TERM DEPOSITS</b>	<b>995,049</b>	774,389
	<b>\$ 1,686,815</b>	\$ 1,577,250

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**NOTES TO FINANCIAL STATEMENTS**  
**March 31, 2014**

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**PURPOSE OF THE SOCIETY**

- A. To promote the education, training, development and welfare of children with special needs and typically developing children.
- B. To cooperate with public and private agencies, governmental departments and other groups and organizations interested in the projects of the Society.
- C. To develop a better understanding by the general public regarding children with special needs and typically developing children.

The Society is incorporated under the Society Act of British Columbia as a not-for-profit organization and is a registered charity under the Income Tax Act, and as such is exempt from income taxes and is able to issue donation receipts for income tax purposes. In order to maintain its status as a registered charity under the Act, the Society must meet certain requirements within the Act. In the opinion of management, these requirements have been met.

**1. SIGNIFICANT ACCOUNTING POLICIES**

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

**A. Tangible Capital Assets**

Tangible capital assets are recorded at cost. The cost for contributed capital assets is considered to be fair value at the date of contribution.

Amortization is provided using the following methods at rates intended to amortize the cost of assets over their estimated useful lives.

Building	Straight-line basis over 35 years
Computers	Straight-line basis over 2 years
Equipment	Straight-line basis over 5 years
Leasehold improvements	Straight-line basis over the term of the lease

**B. Deferred Contribution Related to Tangible Capital Assets**

Contributions related to depreciable capital assets are deferred and amortized on the same basis as the related tangible capital assets.

**C. Revenue Recognition**

The Society follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred.

Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Donations are recognized on a cash basis rather than on an accrual basis.

Gaming revenue is recognized in the year in which the related expenses are incurred.

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**NOTES TO FINANCIAL STATEMENTS**  
**March 31, 2014**

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**1. SIGNIFICANT ACCOUNTING POLICIES - continued**

**D. Donated goods and services**

The Society benefits from donated materials and services. Because of the difficulty of determining their fair value, they are not recognized in the financial statements. A total of 408 volunteer hours (403 in 2013) were contributed to the Society for this fiscal year.

**E. Use of estimates**

When preparing financial statements according to ASNPO, the Society makes estimates and assumptions relating to:

- Reported amounts of revenue and expenses;
- Reported amounts of assets and liabilities; and
- Disclosure of contingent assets and liabilities.

Management's assumptions are based on a number of factors, including historical experience, current events and actions that the organization may undertake in the future, and other assumptions that we believe are reasonable under the circumstances. Actual results could differ from those estimates under different conditions and assumptions.

**F. Term Deposits**

Term deposit are recorded at their cost plus accrued interest.

**G. Fund Accounting**

In order to ensure observance of limitations and restrictions placed on the use of resources available to the Society, the accounts are maintained on a fund accounting basis. Accordingly, resources are classified for accounting and reporting purposes into funds. These funds are held in accordance with the objectives specified by the contributors or in accordance with the directives issued by the Board of Directors.

Two funds are maintained - Administration and Programs Fund and Gaming Fund.

The Administration and Programs Fund reports the program activities of the Society.

The Gaming Fund is used to account for the use of gaming funds in accordance with the BC Gaming Policy and Enforcement Branch.

**H. Impairment of Long-Lived Assets**

Long-lived assets are reviewed for impairment when events and circumstances indicate that the carrying amount of a long-lived asset is not recoverable and exceeds its fair value. The amount of the impairment loss, if any, is the excess of carrying value over its fair value.

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**NOTES TO FINANCIAL STATEMENTS**  
**March 31, 2014**

**2. TERM DEPOSITS**

The term deposits are held at the Envision Credit Union. The investments are highly liquid term deposit that are readily convertible to cash.

	<u>2014</u>	<u>2013</u>
Business StepUp 18 plus 18 matures October 25, 2014 yielding 3.70% interest per annum	793,581	774,389
90 days term deposit matures June 29, 2014 yielding 0.20% interest per annum	<u>201,468</u>	<u>-</u>
	<u>\$ 995,049</u>	<u>\$ 774,389</u>

**3. TANGIBLE CAPITAL ASSETS**

	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>Net 2014</u>	<u>Net 2013</u>
Land	\$ 206,000	\$ -	\$ 206,000	\$ 206,000
Building	66,600	19,029	47,571	49,474
Computers	62,068	58,917	3,151	9,405
Equipment	138,078	138,078	-	5,437
Leasehold improvements	<u>540,012</u>	<u>539,415</u>	<u>597</u>	<u>2,999</u>
	<u>\$ 1,012,758</u>	<u>\$ 755,439</u>	<u>\$ 257,319</u>	<u>\$ 273,315</u>

**4. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES**

Consists of:

	<u>2014</u>	<u>2013</u>
Vacation Accrual	\$ 161,696	\$ 171,914
Wages and Mileage Payable	65,240	54,615
Accounting	10,457	10,475
Social Fund Payable	2,976	3,850
Trade Payables	<u>140,514</u>	<u>107,865</u>
	<u>\$ 380,883</u>	<u>\$ 348,719</u>

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**NOTES TO FINANCIAL STATEMENTS**  
**March 31, 2014**

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**5. DEFERRED REVENUE**

Deferred revenues are revenues received from contributors who have restricted their use for specific operating purposes. Recognition of these amounts as revenue is deferred to periods when the specific expenditures are made. Changes in the deferred revenue balance are as follows:

	<u>2014</u>	<u>2013</u>
Balance, beginning of the year	\$ 300,331	\$ 121,157
Contributions received during the year	375,989	623,909
Contributions recognized as income in the year	<u>(353,082)</u>	<u>(444,735)</u>
Balance, end of the year	<u>\$ 323,238</u>	<u>\$ 300,331</u>

**6. DEFERRED CONTRIBUTIONS**

Deferred contributions represents restricted contributions that have been used to acquire tangible capital assets. These deferred contributions are amortized on the same basis as the related assets.

	<u>2014</u>	<u>2013</u>
Balance, beginning of the year	\$ 50,693	\$ 67,716
Grants deferred during the year	<u>2,657</u>	<u>3,081</u>
	53,350	70,797
Less amount amortized and recognized as revenue	<u>18,487</u>	<u>20,104</u>
Balance, end of the year	<u>\$ 34,863</u>	<u>\$ 50,693</u>

**7. DUE TO RELATED PARTY**

Amounts due to the Reach Child and Youth Development Charitable Foundation are non-interest bearing and have no fixed terms for repayment. The two parties are related in that the Foundation's primary duty is to receive, hold, and invest funds and property and to administer and distribute these funds as needed to support the programs and activities of the Society.

**8. COMMITMENTS**

Commencing February 1, 2013 the Society entered into a 65 month commitment with the Delta Living Society for premises leases for two buildings located at 3800-72nd Street in Delta. The leases are payable on the first of the month, the current rent is \$3,948 plus cost of utilities.

**9. TRANSFER**

In May 2013, the Board of Directors approved the motion to transfer \$100,000 of the Society's surplus to the Reach Foundation.

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**NOTES TO FINANCIAL STATEMENTS**  
**March 31, 2014**

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**10. INTERNALLY RESTRICTED FUNDS**

Internally restricted funds is a contingency reserve fund for future employee sick leave.

**11. FAIR VALUE OF FINANCIAL INSTRUMENTS**

The Society's financial instruments consist of cash, term deposits, marketable securities, accounts receivable and accounts payable. The carrying amounts of these financial instruments approximates their fair value due to their short-term nature. It is management's opinion that the Society is not exposed to significant interest, currency or credit risk arising from these financial instruments.

**12. ECONOMIC DEPENDENCE**

The Society is economically dependent on government funding and independent grants, which represent 97.15% (2012 - 96.85%) of the total revenue.

**13. CAPITAL MANAGEMENT**

The Society's objective when managing capital is to safeguard the entity's ability to continue as a going concern, so that it can continue to provide services to the community.

The Society sets the amount of capital in proportion to risk and manages the capital structure and makes adjustments to it in light of changes to economic conditions and the risk characteristics of the underlying assets.

**14. COMPARATIVE FIGURES**

Certain comparative figures have been reclassified to conform with current year presentation.

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
SCHEDULE OF SOUTH DELTA PRESCHOOL  
FOR THE YEAR ENDED MARCH 31, 2014  
(unaudited)**

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 29,479	\$ 40,374
Parent fees	32,882	37,615
Delta School District	11,193	4,771
CCOF contracts	3,276	3,770
Other income	-	600
	<b>76,830</b>	87,130
<b>EXPENSES</b>		
Advertising	2,103	741
Agency support workers	28,019	27,991
Education - staff	549	312
Equipment leases	1,472	1,653
Gardening	199	314
Insurance	694	1,085
Janitorial	2,256	2,105
Memberships	-	(23)
Office supplies	1,035	1,828
Program supplies and equipment	2,260	2,279
Rent	2,790	3,068
Repairs - building and equipment	874	410
Salaries and benefits	61,283	60,133
Technology support	185	363
Telephone	722	539
Transportation	-	17
Utilities	704	725
Other	161	63
	<b>105,306</b>	103,603
(Shortfall) of revenue over expenses	<b>\$ (28,476)</b>	\$ (16,473)

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**SCHEDULE OF SUPPORTED CHILD DEVELOPMENT**  
**FOR THE YEAR ENDED MARCH 31, 2014**  
(unaudited)

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 1,128,050	\$ 1,119,865
Amortization of deferred contribution	2,139	1,778
	<b>1,130,189</b>	1,121,643
<b>EXPENSES</b>		
Accounting and legal	-	9
Advertising	386	53
Agency support workers	72,053	77,898
Amortization	2,129	1,778
Education - staff	817	1,293
Equipment and supplies	328	613
Equipment leases	2,052	1,848
Gardening	522	449
Insurance	2,008	1,902
Janitorial	7,433	6,958
Memberships	500	635
Office supplies	3,177	3,586
Program supplies and equipment	1,851	1,647
Rent	6,768	6,636
Repairs - building and equipment	3,706	3,174
SCD authorization	740,185	714,546
Salaries and benefits	245,817	243,272
Technology support	4,368	3,480
Telephone	2,876	2,291
Transportation	6,838	6,947
Utilities	1,085	1,164
	<b>1,104,899</b>	1,080,179
Excess of revenue over expenses	<b>\$ 25,290</b>	\$ 41,464

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**SCHEDULE OF ABORIGINAL SUPPORTED CHILD DEVELOPMENT**  
**FOR THE YEAR ENDED MARCH 31, 2014**  
(unaudited)

	<u>2014</u>	<u>2013</u>
	<u>Total</u>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 539,216	\$ 189,835
Individual funding contracts	2,194	-
	<b>541,410</b>	<b>189,835</b>
<b>EXPENSES</b>		
Accounting and legal	-	9
Advertising	382	285
Agency support workers	13,395	3,490
Education - staff	1,615	467
Equipment and supplies	249	4,524
Equipment leases	1,848	79
Gardening	381	19
Insurance	1,177	557
Janitorial	2,376	326
Memberships	470	162
Office supplies	2,190	2,486
Program supplies and equipment	1,329	1,525
Rent	1,735	500
Repairs - building and equipment	1,363	337
SCD authorization	291,146	119,425
Salaries and benefits	163,359	52,579
Technology support	1,899	1,754
Telephone	557	389
Transportation	6,667	685
Utilities	707	237
	<b>492,845</b>	<b>189,835</b>
Excess of revenue over expenses	\$ 48,565	\$ -

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**SCHEDULE OF POSITIVE BEHAVIOUR SUPPORT**  
**FOR THE YEAR ENDED MARCH 31, 2014**  
(unaudited)

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 286,553	\$ 282,768
Individual funding contracts	31,097	54,898
Amortization of deferred contribution	792	1,343
	<b>318,442</b>	339,009
<b>EXPENSES</b>		
Accounting and legal	-	9
Advertising	557	56
Amortization	792	1,343
Education - staff	900	2,551
Equipment and supplies	304	-
Equipment leases	2,166	2,067
Gardening	238	192
Insurance	957	852
Janitorial	2,025	1,727
Memberships	470	635
Office supplies	1,757	1,866
Program supplies and equipment	1,796	2,002
Rent	2,779	2,712
Repairs - building and equipment	1,491	1,750
Salaries and benefits	288,494	302,199
Technology support	2,071	2,557
Telephone	1,017	835
Transportation	2,985	3,619
Utilities	653	675
Workshop expenses	62	170
	<b>311,514</b>	327,817
Excess of revenue over expenses	<b>\$ 6,928</b>	\$ 11,192

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**SCHEDULE OF PGMM**  
**FOR THE YEAR ENDED MARCH 31, 2014**  
**(unaudited)**

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 46,430	\$ 38,448
	<b>46,430</b>	38,448
<b>EXPENSES</b>		
Education - staff	18	40
Equipment and supplies	-	938
Equipment leases	142	-
Gardening	-	10
Insurance	139	162
Janitorial	40	24
Office supplies	121	287
Program supplies and equipment	(55)	430
Rent	300	350
Repairs - building and equipment	77	159
Salaries and benefits	21,211	32,721
Technology support	239	393
Telephone	-	32
Transportation	1,426	2,374
Utilities	19	87
	<b>23,677</b>	38,007
Excess of revenue over expenses	\$ 22,753	\$ 441

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
SCHEDULE OF POSITIVE SUPPORT & TRAINING  
FOR THE YEAR ENDED MARCH 31, 2014  
(unaudited)**

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 360,391	\$ 331,892
Other income	513	20
Amortization of deferred contribution	1,996	4,287
	<b>362,900</b>	336,199
<b>EXPENSES</b>		
Accounting and legal	-	9
Advertising	383	53
Amortization	1,868	4,287
Education - staff	2,826	1,922
Equipment and supplies	6,832	-
Equipment leases	2,454	2,186
Gardening	381	102
Insurance	1,486	1,009
Janitorial	4,010	3,401
Memberships	470	635
Office supplies	4,304	1,862
Program supplies and equipment	8,131	5,918
Rent	6,907	6,734
Repairs - building and equipment	2,084	1,606
Salaries and benefits	280,352	252,339
Technology support	3,003	2,527
Telephone	1,306	1,073
Transportation	5,103	5,372
Utilities	875	824
Workshop expenses	8,646	9,512
Other	522	296
	<b>341,943</b>	301,667
Excess of revenue over expenses	\$ 20,957	\$ 34,532

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
SCHEDULE OF DELTA RESPITE CARE / IN HOME SUPPORT  
FOR THE YEAR ENDED MARCH 31, 2014  
(unaudited)**

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 216,910	\$ 231,415
Donations	-	4,545
Amortization of deferred contribution	532	251
	<b>217,442</b>	236,211
<b>EXPENSES</b>		
Accounting and legal	-	9
Advertising	225	58
Amortization	938	251
Caregivers' fees	103,123	113,891
Education - staff	1,013	2,635
Equipment and supplies	205	-
Equipment leases	848	931
Gardening	75	63
Individual funding	9,626	11,534
Insurance	342	503
Janitorial	641	494
Memberships	245	560
Office supplies	1,084	1,359
Program supplies and equipment	1,990	1,458
Rent	913	900
Repairs - building and equipment	664	716
Salaries and benefits	91,401	97,475
Technology support	1,511	1,445
Telephone	471	387
Transportation	866	768
Utilities	192	187
	<b>216,373</b>	235,624
Excess of revenue over expenses	<b>\$ 1,069</b>	\$ 587

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**SCHEDULE OF COUNSELLING SERVICES**  
**FOR THE YEAR ENDED MARCH 31, 2014**  
(unaudited)

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 20,848	\$ 13,369
Other income	6,800	7,000
	<b>27,648</b>	20,369
<b>EXPENSES</b>		
Accounting and legal	-	9
Administration	-	378
Advertising	208	43
Education - staff	144	205
Equipment and supplies	151	-
Equipment leases	417	413
Gardening	75	63
Insurance	342	245
Janitorial	641	494
Memberships	245	560
Office supplies	420	701
Program supplies and equipment	881	771
Rent	821	816
Repairs - building and equipment	583	646
Salaries and benefits	17,782	14,068
Technology support	208	384
Telephone	464	382
Utilities	192	140
	<b>23,574</b>	20,318
Excess (shortfall) of revenue over expenses	\$ 4,074	\$ 51

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
SCHEDULE OF DELTA INFANT DEVELOPMENT  
FOR THE YEAR ENDED MARCH 31, 2014  
(unaudited)**

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 328,735	\$ 324,773
Amortization of deferred contribution	1,429	708
	<b>330,164</b>	325,481
<b>EXPENSES</b>		
Accounting and legal	-	9
Advertising	352	53
Amortization	1,363	708
Education - staff	1,737	1,669
Equipment and supplies	151	613
Equipment leases	2,229	2,189
Gardening	326	300
Insurance	1,452	1,371
Janitorial	5,393	5,298
Memberships	540	635
Office supplies	1,992	2,825
Program supplies and equipment	1,982	2,174
Rent	4,903	4,788
Repairs - building and equipment	3,015	2,741
Salaries and benefits	267,081	260,970
Technology support	2,247	1,823
Telephone	5,194	2,580
Transportation	8,362	7,488
Utilities	763	797
	<b>309,082</b>	299,031
Excess of revenue over expenses	<b>\$ 21,082</b>	<b>\$ 26,450</b>

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
SCHEDULE OF NORTH DELTA PRESCHOOL  
FOR THE YEAR ENDED MARCH 31, 2014  
(unaudited)**

	<u>2014</u>	<u>2013</u>
	<u>Total</u>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 56,551	\$ 41,014
Parent fees	60,782	52,435
Delta School District	4,930	11,132
CCOF contracts	5,374	4,998
Other income	-	700
Amortization of deferred contribution	4,030	4,030
	<b>131,667</b>	<b>114,309</b>
<b>EXPENSES</b>		
Advertising	1,154	990
Agency support workers	43,442	36,645
Amortization	4,030	4,030
Education - staff	230	534
Equipment and supplies	1,533	-
Equipment leases	168	1,756
Gardening	1,384	881
Insurance	694	1,085
Janitorial	5,713	4,840
Office supplies	1,240	2,334
Program supplies and equipment	1,847	2,635
Repairs - building and equipment	2,494	6,181
Salaries and benefits	73,075	62,768
Technology support	327	342
Telephone	1,896	1,740
Utilities	2,114	2,595
Workshop expenses	170	-
Other	92	63
	<b>141,603</b>	<b>129,419</b>
(Shortfall) of revenue over expenses	\$ (9,936)	\$ (15,110)

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**SCHEDULE OF EARLY INTERVENTION**  
**FOR THE YEAR ENDED MARCH 31, 2014**  
(unaudited)

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 236,914	\$ 233,906
Other income	-	240
Amortization of deferred contribution	126	251
	<b>237,040</b>	234,397
<b>EXPENSES</b>		
Accounting and legal	-	9
Advertising	263	104
Amortization	126	251
Education - staff	2,108	709
Equipment and supplies	110	-
Equipment leases	1,463	1,802
Gardening	229	193
Insurance	858	805
Janitorial	1,911	2,170
Memberships	411	594
Office supplies	1,298	1,417
Program supplies and equipment	1,237	1,385
Rent	2,638	2,556
Repairs - building and equipment	1,847	1,705
Salaries and benefits	206,663	199,465
Technology support	1,608	1,937
Telephone	758	621
Transportation	6,062	8,169
Utilities	564	608
	<b>230,154</b>	224,500
Excess of revenue over expenses	<b>\$ 6,886</b>	\$ 9,897

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**SCHEDULE OF GENERAL OPERATIONS**  
**FOR THE YEAR ENDED MARCH 31, 2014**  
(unaudited)

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Contributors - administration	\$ 371,630	\$ 347,039
Interest and dividends	29,918	23,827
Vancouver Foundation	7,727	7,567
Other income	300	-
Amortization of deferred contribution	5,802	5,689
	<b>415,377</b>	384,122
<b>EXPENSES</b>		
Accounting and legal	14,886	14,536
Advertising	614	36
Amortization	5,802	5,689
Education - staff	921	829
Equipment and supplies	151	252
Equipment leases	2,590	2,940
Gardening	476	386
Insurance	1,591	1,510
Janitorial	2,164	1,855
Memberships	1,248	1,365
Office supplies	8,546	4,974
Program supplies and equipment	10,469	2,788
Rent	5,021	5,252
Repairs - building and equipment	2,306	2,302
Salaries and benefits	251,885	232,803
Technology support	11,538	10,193
Telephone	2,358	1,815
Transportation	178	179
Utilities	1,050	1,023
Other	-	5,000
	<b>323,794</b>	295,727
Excess of revenue over expenses	\$ 91,583	\$ 88,395

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY  
SCHEDULE OF FUNDRAISING AND SPECIAL DONATIONS  
FOR THE YEAR ENDED MARCH 31, 2014  
(unaudited)**

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Donations	\$ 29,307	\$ 43,518
	<b>29,307</b>	43,518
<b>EXPENSES</b>		
Amortization	509	-
Fundraising expenses	7,311	1,127
Office supplies	-	20
Salaries and benefits	54,886	68,220
Therapies expenses	26,017	34,036
	<b>88,723</b>	103,403
(Shortfall) of revenue over expenses	\$ (59,416)	\$ (59,885)

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**SCHEDULE OF CONNEX**  
**FOR THE YEAR ENDED MARCH 31, 2014**  
(unaudited)

	<b>2014</b>	2013
	<b><u>Total</u></b>	<u>Total</u>
<b>REVENUE</b>		
Ministry for Children and Families	\$ 95,994	\$ 104,692
Individual funding contracts	5,927	1,731
Other income	-	270
	<b>101,921</b>	106,693
<b>EXPENSES</b>		
Accounting and legal	-	9
Administration	-	344
Advertising	227	58
Education - staff	306	439
Equipment and supplies	(303)	-
Equipment leases	924	827
Gardening	150	121
Insurance	620	589
Janitorial	907	726
Memberships	470	635
Office supplies	949	918
Program supplies and equipment	1,596	1,160
Rent	1,909	1,896
Repairs - building and equipment	965	894
Salaries and benefits	89,199	95,414
Technology support	2,036	1,763
Telephone	483	448
Transportation	2,407	2,543
Utilities	277	264
Workshop expenses	487	-
	<b>103,609</b>	109,048
(Shortfall) of revenue over expenses	<b>\$ (1,688)</b>	<b>\$ (2,355)</b>

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**SCHEDULE OF APPLIED BEHAVIOUR ANALYSIS**  
**FOR THE YEAR ENDED MARCH 31, 2014**  
(unaudited)

	<u>2014</u>	2013
	<u>Total</u>	<u>Total</u>
<b>REVENUE</b>		
Individual funding contracts	1,417,829	1,319,290
Other income	530	455
Amortization of deferred contribution	1,642	1,768
	<b>1,420,001</b>	<b>1,321,513</b>
<b>EXPENSES</b>		
Accounting and legal	-	9
Advertising	383	24
Amortization	2,116	1,768
Education - staff	5,981	3,371
Equipment and supplies	991	412
Equipment leases	10,285	9,713
Gardening	671	641
Insurance	2,563	2,600
Janitorial	4,019	4,229
Memberships	470	635
Office supplies	6,578	4,563
Program supplies and equipment	15,301	16,781
Rent	27,181	27,250
Repairs - building and equipment	4,689	3,376
Salaries and benefits	1,296,496	1,188,846
Technology support	7,213	8,967
Telephone	3,309	2,767
Transportation	37,004	36,991
Utilities	1,694	1,696
Workshop expenses	-	20
	<b>1,426,944</b>	<b>1,314,659</b>
Excess (shortfall) of revenue over expenses	<b>\$ (6,943)</b>	<b>\$ 6,854</b>

**REACH CHILD AND YOUTH DEVELOPMENT SOCIETY**  
**SCHEDULE OF GAMING FUNDED PROGRAMS**  
**FOR THE YEAR ENDED MARCH 31, 2014**  
(unaudited)

	<u>2014</u>	<u>2013</u>
	<u>Total</u>	<u>Total</u>
<b>REVENUE</b>		
Interest and dividends	\$ 695	\$ 645
Donations	-	1,250
Direct access grant - BC	78,440	84,085
	<b>79,135</b>	<b>85,980</b>
<b>EXPENSES</b>		
Administration	-	7
Advertising	89	71
Amortization	761	-
Education - staff	774	268
Equipment and supplies	33	685
Equipment leases	541	1,158
Gardening	85	91
Insurance	317	517
Janitorial	707	1,518
Memberships	152	416
Office supplies	510	(5,048)
Program supplies and equipment	1,248	3,767
Rent	976	1,751
Repairs - building and equipment	585	1,050
Salaries and benefits	69,175	75,422
Technology support	568	1,181
Telephone	493	437
Transportation	1,913	1,896
Utilities	208	793
	<b>79,135</b>	<b>85,980</b>
Excess of revenue over expenses	\$ -	\$ -

# THANK YOU!!!

Reach Child and Youth Development Society continues to provide opportunities for children with special needs and their families because of caring individuals and caring organizations like you. Every donation received helps provide opportunities for children to learn and grow.

Thank you for ***“Believing in Potential”***

## **GOVERNMENT**

Corporation of Delta  
Gaming Commission of B.C.  
Ministry for Child & Family Development

## **BUSINESS / COMMUNITY**

AECOM  
Attica Equipment Ltd.  
Ausenco  
BCMEA  
BCWOA  
Benjamin Moore & Co.  
BMO Investment Inc.  
BNSF  
Canadian Autoparts Toyota Inc.  
Dan's Forklift Ltd.  
Delta Foundation  
Emerson Real Estate Group  
Empire Grain  
Envision Financial - Langley  
Fine-Line Auto Graphics & Signs Inc.  
Graham Construction  
Helping Hands of the WCB  
Kalem Photography  
Kinder Morgan/TransMountain  
Kinsmen Club of Ladner/Tsawwassen  
Kirk & Co.  
KPMG  
Lucent Strategies  
MacDonald Dettwiler & Associates  
Marmot Holdings Inc.  
McDonald's Resturant  
McElhanney  
Neptune  
Richardson  
Rotary Club of Ladner  
Rotary Club of Tsawwassen  
Save on Foods  
South Delta Public Health Unit  
TD Bank  
TOOBS  
Top Lift  
Tsawwassen Boundary Bay Lions Club  
United Way - Donor Directed  
Westcoast Community Church  
Westshore Terminals Limited  
Worksafe BC

## **INDIVIDUALS**

Agnes Douglas  
Aileen Noguez  
Anar Shariff  
Angela Caswell  
Baksho Bhatia  
Barb Donnelly  
Barbara Wallick  
Barry Irvine  
Bernadette Payne  
Bernard Lotzkar  
Bernice McMahon  
Betty Gingell  
Bill Ross  
Bradley Merritt  
Brian Pettipas  
Byron Fonnesebeck  
Carolyn Dodds  
Carolyn Robertson  
Cathy Nidoski  
Cherlyn Cortes  
Chris Bland  
Christine Pineda  
Christopher Baretta  
Colin McKenzie  
Corrie Vorlauffer  
Corinne Lagrange  
Daphne Hnatiuk  
Daphni Clifton  
Denis Horgan  
Donna Burke  
Elizabeth Pathman  
Ellen Harvey  
Ernest Bianco  
Evangelos Margaritis  
Flora Wong  
Frank Rehlinger  
Gary Brown  
Genevieve Gubbels  
Glenys Tudge  
Harry Astaforoff

Hendrik Boer  
Jack Emmett  
Jacqueline Poissant  
Jagjit Takhar  
James Elliott  
Jean Thompson  
Jessie Richardson  
Jimmy Debrillo  
Joan Court  
Joanne Marshall  
Jody Aldcorn  
John Hart  
John House  
Joni Wright  
Joyce Pleasance  
Judy Quehl  
Julia McKinley  
Kalle Chrystal  
Karen Falk  
Karen Fox  
Karen Ostrom  
Karen & David Ostrom  
Kari Thomas  
Karin Ishida  
Karin Fulcher  
Katie Cox  
Kelly McGregor  
Ken Bates  
Ken Dobell  
Ken Murphy  
Ken Nairn  
Krista Popowych  
Kristen Twynstra  
Lee Reid  
Leonard Gareau  
Lewis Spencer  
Linda Scholz  
Lorien Quattrocchi  
Louanne Lefebvre  
Lynda Rivers  
Margaret Wight

Marie Clemone-Braud  
Marjorie Paton  
Mark Johnson  
Mary McCafferty  
Maureen Bach  
May Farrales  
Michael Perucho  
Michael Robinson  
Michele Diggins  
Michelle Thomas  
Molly & Peter  
Podovinikoff  
Monica Corkran  
Norman Stark  
Paul Noe  
Peter Guichon  
Phyllis With  
Rebecca Greenaway  
Renie D Aquila  
Rhonda Aird  
Richard Short  
Richelle Vidulich  
Robert Sandham  
Roberta Hendriksen  
Roy Merritt  
Shane Burt  
Shannon House  
Shelley Finke  
Stacey Jones  
Stephen & Linda Strang  
Surjit Dhadwar  
Sylvia Zylla  
Tanja Epnors  
Teddy Dakin  
Tim Chapman  
Tom Gies  
Tom Siba  
Tracey Ledlin  
Wendy Tidd

And the many dedicated volunteers, board members, staff, families, businesses and community members who generously donate their time, share prizes for our silent auctions and support our in-house fundraisers.

***We thank you for your continued support!***

*April 2013 - Sept 2014*